



Victoria General Hospital
FOUNDATION
HEALTHIER FUTURES

EXECUTIVE DIRECTOR OPPORTUNITY

The Victoria General Hospital Foundation is committed to the development of a clear and compelling vision of healthier futures for the people in Winnipeg and Manitoba, with a focus on community and mental health. Dedicated to advancing healthcare, the Foundation engages a variety of healthcare stakeholders to identify, support and fund innovations that improve community health and well-being and enhance patient-centric-care at the Victoria General Hospital. Through these partnerships, a high level of integrity, and drive for progressive excellence, VGHF invests in healthcare for the future, helping ensure medical professionals have access to state-of-the-art tools and technology and ground-breaking advancements in medical research. For more information, please visit: <https://www.thevicfoundation.ca/>

THE OPPORTUNITY

Reporting to the Board of Directors, the Executive Director (ED) provides leadership to staff in the development and implementation of short and long-term strategies to achieve the mission and vision of the Foundation, identify, develop and grow its donor base, and maximize financial resources and fund development opportunities. The successful incumbent will cultivate strategic alliances, identify new areas for collaboration, build integrated partnerships, and support advancement in the medical field. Our client is seeking an ED who can leverage their considerable network, build upon the Foundation's strong position and legacy as an effective partner with the Hospital, and lead the multi-faceted activities of the Foundation, including its social enterprise component, Victoria Lifeline, Manitoba's #1 medical alert service that allows thousands to live independently at home for as long as possible.

KEY RESPONSIBILITIES

- Execute the vision and goals of the Foundation, establishing organizational objectives to achieve optimal performance.
- Implement the Foundation's strategic plan, incorporate Board input and deliver timely progress updates to the Board on policies, fundraising activity, strategic goals, revenue targets and overall fiscal accountability.
- Be accountable for core functions including strategic planning, service delivery, operational management, financial management, human resources, and fund development strategies for philanthropic revenue streams.
- Provide leadership and guidance to the senior leadership team, promoting collaboration, celebration of success and an environment that encourages excellence and personal growth.
- Lead the engagement, solicitation, and stewardship of prospective and current donors to cultivate a relationship with the Foundation where donors feel connected, valued and their contributions make a difference.
- Establish strategic community partnerships with allied organizations.
- Foster collaborative relationships with the Victoria General Hospital, community stakeholders, internal and external partners, and government to further the mission and vision and ensure ongoing relevance, credibility, and viability.
- Adhere to the legal, regulatory, and ethical fundraising and financial standards for charitable organizations.
- Drawing on internal expertise and community consultation, lead the development of initiatives that promote innovation, collaboration and enhancement of mental and community health outcomes within a centre of excellence model.

SELECTION CRITERIA

- Post-secondary degree or equivalent in business, finance, communication, service delivery or related discipline.
- 10+ years of directly relevant experience with an emphasis on philanthropy and/or fund development.
- 5 years+ progressive senior management experience dedicated to revenue stream development, generating growth and/or fundraising from philanthropic donors, coupled with sound knowledge of human resource management.
- Experience working with and/or reporting to a Board of Directors.
- Proven leadership skills, with the ability to mobilize teams, apply good governance and execute against a shared vision.
- Demonstrated financial oversight and budget management experience, preferably in the not-for-profit sector.
- Relationship-driven professional with strong interpersonal and communication skills.
- Ability to act as the public-facing spokesperson for community events, meetings, speaking engagements and media.
- Demonstrated understanding of, and sensitivity to, working with diverse populations.
- Committed to working in a complex and integrated, multidisciplinary healthcare and social service workplace.

To apply for this opportunity, please send an updated resume and cover letter quoting project #30116 to jen@harrisleadership.com